



HOCHTIEF at a glance

Vast experience, impeccable ethics and a global presence – these are just a few of the reasons that HOCHTIEF has become a name synonymous with quality and expertise in the construction industry over the past 135 years. From hotels and conference centres, to casinos and airports, we have imagined, created and brought to life the spaces populating your daily life with our precision engineering, service-orientated processes and an international network of suppliers.

The largest provider of construction-related services based in Germany and one of the finest in the world, the HOCHTIEF Group includes HOCHTIEF Construction AG, as well as a number of subsidiaries such as Turner in the US and Leighton in Australia, the Middle East and Asia – all renowned leaders in hotel construction.

And now with HOCHTIEF Procurement Asia and the brand HOCHMEISTER we carry forward these services to the hospitality industry to the very look, feel and ambience of the property – overseeing and sourcing every detail of the interior design.



HOCHTIEF Procurement Asia

Combining experience, innovation and a global network of established suppliers to provide customised hospitality solutions worldwide.

About us

Based in Hong Kong, HOCHTIEF Procurement Asia is a supply-chain management company sourcing and overseeing the procurement process for hospitality projects. These include hotels, resorts and casinos as well as commercial and residential properties.

We can offer expert advisory and consulting services covering every aspect of the hospitality project in question. Our core competencies are in FF&E (Furniture, Fixtures and Equipment), Operating Suppliers & Equipment (OS&E) procurement and design services. With an established network of suppliers worldwide, our clients are offered an exceptional choice range and competitive alternative sourcing.

We work closely with a team of designers and architects who can help you turn your vision into reality.



HOCHMEISTER

A HOCHTIEF brand in the tradition
of quality.

HOCHMEISTER

HOCHMEISTER combines the German word for 'high' with 'meister', translated as 'master', 'expert' or 'champion'. The name reflects the tradition of quality and perfection for which HOCHTIEF has become known, and also stands for reliability and creativity – key components in the creation of HOCHMEISTER products.

Under the HOCHMEISTER brand we offer a very comprehensive range of building products with all the quality you would expect from HOCHTIEF. The product range spans from sanitary ware to furniture, appliances, accessories, lighting products, natural and artificial stone, and floor and wall coverings. These include parquet, laminated and bamboo floors as well as ceramic and porcelain tiles, amongst others.

We are constantly enlarging this product portfolio to create high-quality products to match your every hospitality requirement.

A photograph of a spa setting featuring several rolled-up white towels on a wooden surface. A coconut bowl filled with white powder sits on top of the towels, and a decorative green leaf is draped over them. A bar of soap is visible in the foreground.

With HOCHTIEF Procurement Asia

Budgets are strictly adhered to, costs are optimised and processes streamlined to ensure on-time delivery and the finest results.

Services: Procurement

HOCHTIEF Procurement Asia takes pride in providing FF&E procurement services that create value for our clients, who benefit from our leveraged buying power, management expertise and outstanding vendor relationships throughout the process. Offering truly global sourcing, we also meet the highest standards of efficiency, cost controls, customer service and quality – every step of the way. On top of all this, we use the best, most affordable sources worldwide to provide you with real cost savings.

A photograph of a hotel room interior. A large bed with white linens and a red throw blanket is the central focus. The headboard wall is covered in a bold, red and gold damask wallpaper. To the right, a large window is covered with dark, heavy curtains. In the foreground, a white leather armchair and ottoman are visible. A floor lamp with a brass finish stands near the window. The room is dimly lit, with light coming from bedside lamps and the floor lamp.

When it comes to FF&E

We source and procure every item of furniture, specific fixture and piece of equipment your vision demands.

Services: FF&E

HOCHTIEF Procurement Asia sources and procures all typical hospitality furniture, fixtures and equipment, custom-made to fit your project's exact design and space requirements. Our processes are minutely managed from interior design specification to production and delivery.

Quality products sourced from HOCHMEISTER as well as from other major hospitality suppliers include:

- Furniture (upholstered furniture, headboards, nightstands, armories, mini bars, chairs, stools)
- Outdoor furniture
- Bathroom vanities
- Bathroom and sanitary fittings
- Shower enclosures
- Wall coverings
- Carpets
- Flooring and tiling including mosaics
- Natural and artificial stone
- Lighting



Our OS&E process

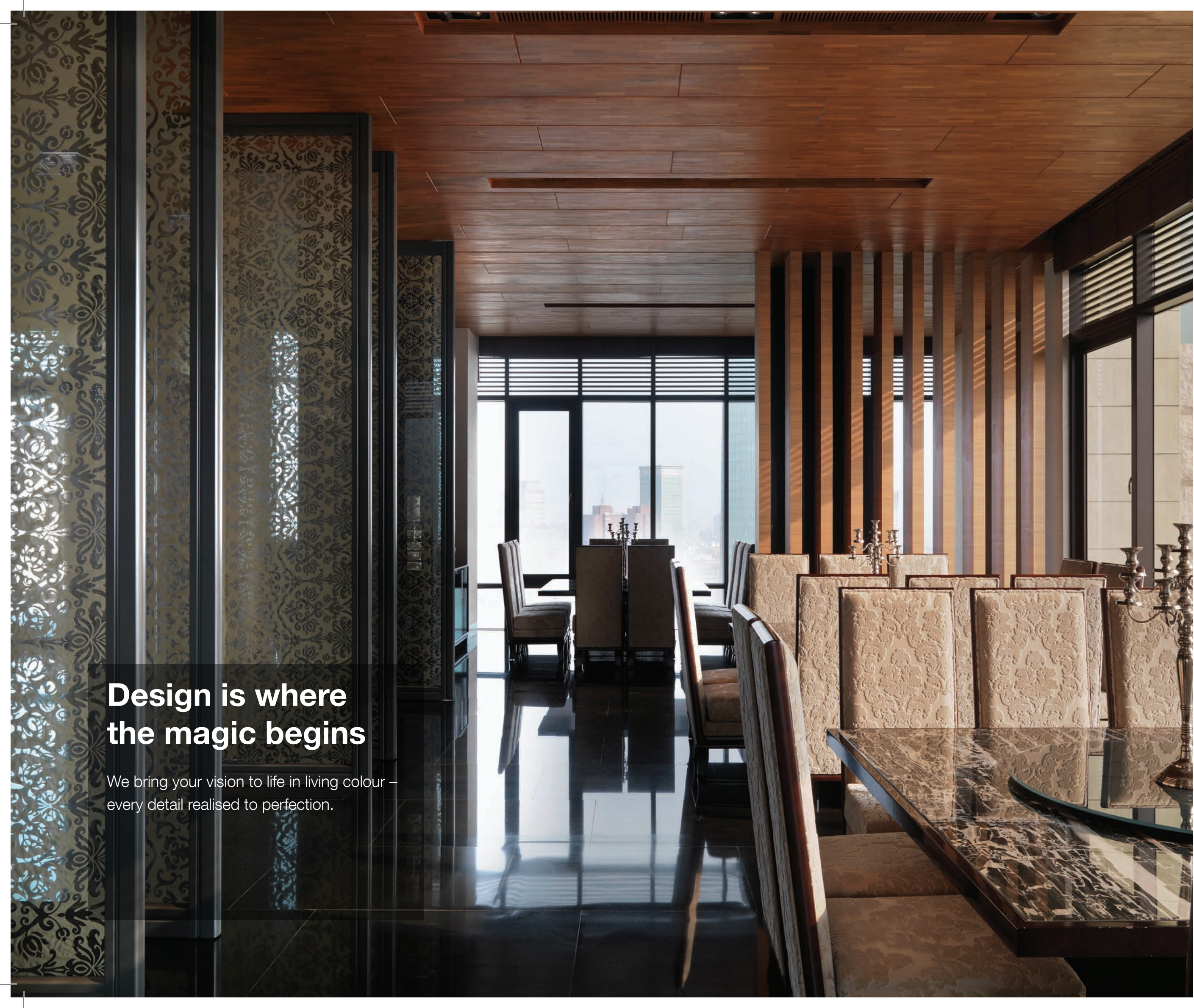
Ensures you get exactly what you need, whether it's a leading brand or custom design.

Services: OS&E

HOCHTIEF Procurement Asia can develop a list of required Operating Supplies and Equipment (OS&E) for your hospitality project, or we can source and purchase precisely what you specify. Furthermore, we are in a strong position to negotiate competitive rates from all leading brands as well as custom-manufacture items such as linen, towelling or chinaware to suit your project requirements.

We source and procure the following typical hospitality OS&E:

- Glassware, chinaware, flatware and hollow-ware
- Electronics and AV equipment
- Linen and towelling
- Uniforms (design and supply)
- Contract mattresses and box-springs
- Food & Beverage equipment
- Gym and recreational equipment
- Kitchen equipment
- Vehicles
- Conference equipment
- White goods
- Housekeeping, security and office equipment
- Amenities
- Spa equipment



Design is where the magic begins

We bring your vision to life in living colour –
every detail realised to perfection.

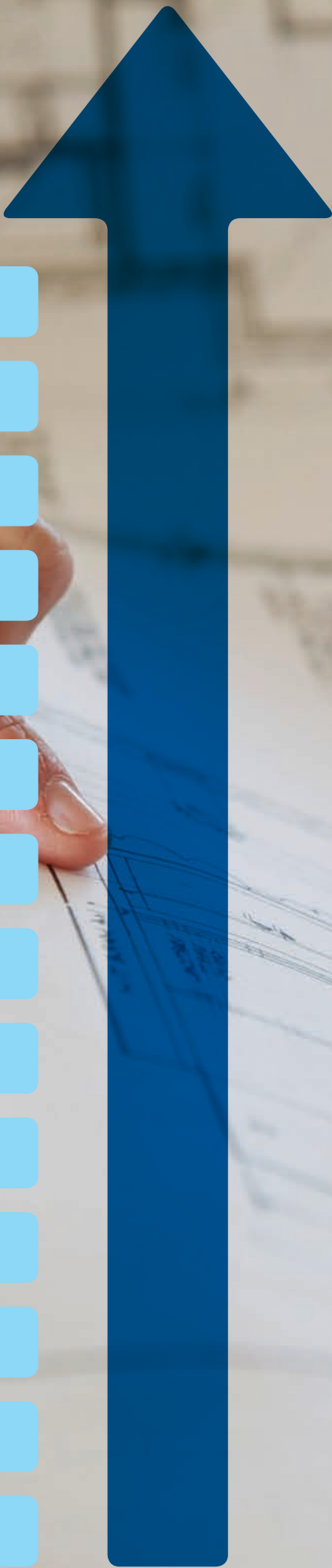
Services: Design

We work closely with interior designers, allowing a client's unique vision to be realised exactly as envisaged, whether it be prototype or custom design, new construction or renovation. Offering flexibility and the assurance of working with tried and tested professionals, our creative services are built around the premise that design is an integral part of the procurement process. Working together from this early stage in a project's development means open lines of communication and a smooth time- and money-saving transition from idea to form and function.

HOCHTIEF Procurement Asia's hospitality design experts have hands-on experience in hospitality operations, giving them a special insight into how their designs will be used. Our strength lies in product knowledge, design application and value management in order to give guests the feel of a boutique establishment while keeping the budget lean.

We take responsibility for the entire supply chain

- Provide respective warranty and maintenance instruction information
- Close out FF&E and OS&E contracts and purchase costs
- Verify accounts and payments
- Supervise installation
- Inspect goods upon receipt
- Provide pre-shipment inspection
- Track production and delivery dates
- Develop a delivery schedule based on construction schedules
- Provide on-site quality control at suppliers' factories
- Provide a competitive analysis of suppliers' proposals based on budget compliance
- Review bids and quotations for accuracy and compliance with specifications and drawings
- Monitor FF&E and OS&E specifications and documentation, and verify budget compliance
- Review specifications to ensure compliance with industry standards
- Review proposed FF&E and OS&E selections and propose cost saving alternatives

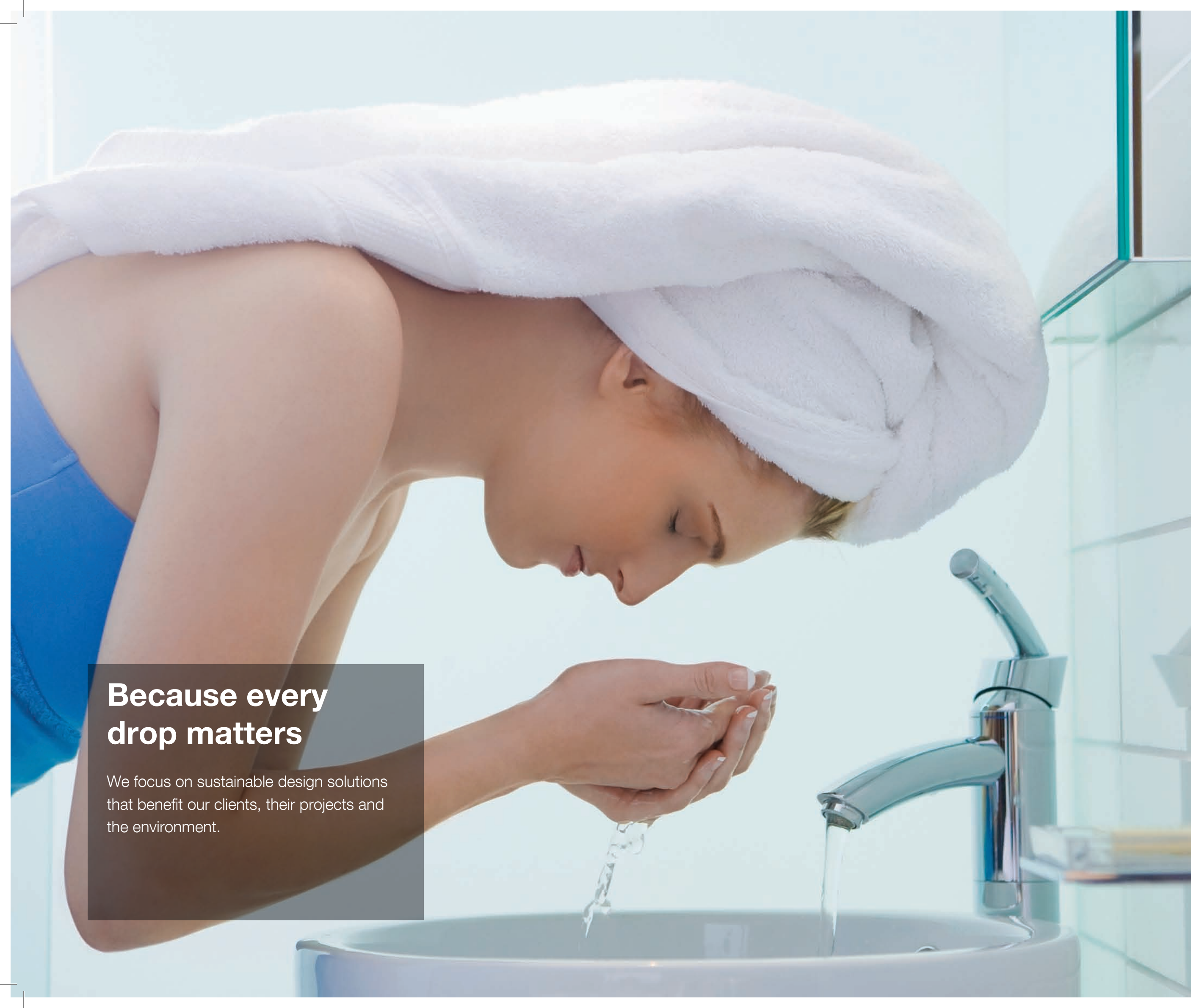


Our procurement process

Based on experience, service excellence and a tightly-controlled purchasing process, HOCHTIEF Procurement Asia is your preferred partner.

From start to finish, dealing with one professional entity means your procurement journey is cost-effective and hassle-free. Our detail-orientated process and exacting standards mean peace of mind for you, our client, with the promise of faultless quality and timely delivery – every time.

HOCHTIEF Procurement Asia oversees all processes for the planning, monitoring, controlling and reporting of FF&E procurement with an experienced and detailed eye. We execute every process in an efficient, effective and transparent manner to optimise quality and client satisfaction.

A woman with a white towel wrapped around her head is leaning over a white sink, washing her hands. Water is running from a modern chrome faucet. The background is a bright, clean bathroom with glass shower doors.

Because every drop matters


We focus on sustainable design solutions that benefit our clients, their projects and the environment.

Green procurement

There is a growing trend in the hospitality industry to make greener choices. HOCHTIEF began several years ago to work towards the ideal of green buildings and is a founding member of the German Green Building Council. HOCHTIEF's subsidiary Turner has already been a pioneer in green building in the US for many years and has realised a large number of LEED-certified projects. HOCHTIEF is also represented on the Green Building Council of Australia through its Leighton companies. We are proud to focus on sustainable design solutions that benefit our clients, their projects and the environment.

Green procurement refers to the purchase of alternative products with improved recyclability, reduced packaging, greater durability, recycled content, higher energy efficiency, low pollution and toxicity levels or high degradability.

Whether installing energy-efficient lighting fixtures and water-conserving showerheads, or sourcing green products that frequently cost the same or less than their non-sustainable counterparts, our purpose is to support sustainable hotel design and procurement, wherever possible.



Ensuring client satisfaction

We are here to help you find alternative materials, furnishings, equipment and finishes that will positively impact final costs without sacrificing quality.

Value management

From the start we prepare detailed cost estimates for your review and constantly ensure that the design stays within budget. Due to our rigorous quality and value procurement processes, we provide the best price possible for all specified materials, finishes and fixtures. While placing product orders, we review expected lead times and set up a project schedule. We stay in touch with manufacturers, are at the factories for quality control procedures and communicate the order status directly with our clients.

Throughout the project our clients see all statements, invoices and purchase orders on items procured. You know your exact costs, which ultimately helps you to improve the bottom line of your property.



Quality is our ethical standpoint

Only the best is acceptable in HOCHTIEF's tradition of excellence which spans over a century.

Quality & ethical sourcing

Ethical sourcing and professional values have contributed greatly over the years to HOCHTIEF's respected reputation in the construction industry across the globe. HOCHTIEF Procurement Asia shares these ethics, and sees quality as the most direct expression of these values. We have extensive experience in quality management with our own product developers, quality assurance engineers and logistics experts.

We also require our suppliers to meet high ethical standards and have established these in a special Code of Conduct for Subcontractors and Suppliers. We retain the right to monitor compliance at any time ourselves or through independent third parties.

TÜV Rheinland, a leading provider of technical services worldwide, is our preferred partner. Through this collaboration we ensure continuous quality checks directly at the manufacturer, thereby achieving an outstanding price-to-performance ratio for all materials and products.

A realistic, metallic-looking globe is positioned in the lower half of the frame. It shows the continents of North and South America in dark tones against a lighter blue background on the globe's surface. The globe is set against a background that transitions from a deep blue at the top to a lighter blue at the bottom, where the globe sits. A semi-transparent dark blue rectangle is placed over the lower-left portion of the globe, containing the text.

Contact us

Our network of suppliers spans the globe – entrusting your hospitality procurement to us means international resources and expert knowledge at your fingertips.